

CONDENSED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

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TOWER REAL ESTATE INVESTMENT TRUST

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

The figures have not been audited.	Individual Quarter		Cumulative Quarter	
		Preceding Year		Preceding
	Current Year	Corresponding	Current Year	Year
	Quarter Ended	Quarter Ended	To Date	To Date
	30.09.2013	30.09.2012	30.09.2013	30.09.2012
	\mathbf{RM}	RM	RM	RM
Income				
Gross revenue	13,338,635	14,029,498	40,466,210	40,548,647
Property operating expenses	(3,078,527)	(2,616,354)	(10,173,638)	(7,986,085)
Net property income	10,260,108	11,413,144	30,292,572	32,562,562
Interest income	19,849	19,143	59,045	44,154
Other income	20,209	5,209	57,018	20,767
	10,300,166	11,437,496	30,408,635	32,627,483
Expenses				
Manager's fees	604,724	647,630	2,093,763	2,102,058
Trustee's fees	38,398	35,062	113,597	105,244
Administrative expenses	30,123	104,699	180,698	185,926
Interest expenses	1,338,262	1,373,239	4,001,133	3,984,246
	2,011,507	2,160,630	6,389,191	6,377,474
Net Trust Income	8,288,659	9,276,866	24,019,444	26,250,009
Change in fair value of derivatives	145,180	333,396	812,242	209,407
Income before tax	8,433,839	9,610,262	24,831,686	26,459,416
Taxation	-			-
Income after tax	8,433,839	9,610,262	24,831,686	26,459,416
Other comprehensive income	-	-		•
Total comprehensive income for the period	8,433,839	9,610,262	24,831,686	26,459,416
Total comprehensive income for the period				
is made up as follows:				
- Realised	8,288,659	9,276,866	24,019,444	26,250,009
- Unrealised	145,180	333,396	812,242	209,407
	8,433,839	9,610,262	24,831,686	26,459,416
EARNINGS PER UNIT (SEN)				
- Basic	3.01	3.43	8.85	9.43
- Diluted	N/A	N/A	N/A	N/A

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2012 and the accompanying explanatory notes attached.



The figures have not been audited.	As At 30.09.2013 RM	As At 31,12,2012 RM
ASSETS		
Non-current assets		
Investment properties	642,500,000	642,500,000
Current Assets	1	
Trade receivables	170,741	25,774
Other receivables, deposits and prepayments	1,811,069	730,336
Deposits placed with licensed bank	600,000	1,600,000
Cash and bank balances	365,570	348,322
	2,947,380	2,704,432
TOTAL ASSETS	645,447,380	645,204,432
LIABILITIES		
Non-current liabilities		
Tenants' deposits	12,089,481	12,916,794
Borrowing	-	105,500,000
Derivative financial instrument	1,600,410	2,412,652
	13,689,891	120,829,446
Current liabilities		
Trade payables	369,431	302,831
Other payables and provisions	3,043,378	1,782,930
Tenants' deposits	2,253,590	1,740,171
Borrowing	120,500,000	8,570,000
	126,166,399	12,395,932
TOTAL LIABILITIES	139,856,290	133,225,378
NET ASSET VALUE	505,591,090	511,979,054
REPRESENTED BY:		
Unitholders' capital	285,344,766	285,344,766
Undistributed income - unrealised	199,340,285	198,528,043
Undistributed income - realised	20,906,039	28,106,245
	505,591,090	511,979,054
NUMBER OF UNITS IN CIRCULATION (UNITS)	280,500,000	280,500,000
NET ASSET VALUE PER UNIT (RM)	1.8025	1.8252

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2012 and the accompanying explanatory notes attached.



TOWER REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

The	figures	have not	been	audited.
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The figures have not been addred.	Unitholders' Capital RM	Undistribute Non-distributable Unrealised RM	d Income Distributable Realised RM	Total RM
Current Year To Date				
At 1 January 2013	285,344,766	198,528,043	28,106,245	511,979,054
Operations for the period ended 30 September 2013				
Total comprehensive income for the period	<u>=</u> :	812,242	24,019,444	24,831,686
Unitholders' transactions				
Distribution to unitholders				
- 2012 final (paid on 28 February 2013)	-	-	(16,942,200)	(16,942,200)
- 2013 interim (paid on 27 August 2013)	(=)	-	(14,277,450)	(14,277,450)
		ē	(31,219,650)	(31,219,650)
At 30 September 2013	285,344,766	199,340,285	20,906,039	505,591,090
Preceding Year To Date		1 < 2 12 12 200	04.101.727	481 081 701
At 1 January 2012	285,344,766	162,425,388	24,181,537	471,951,691
Operations for the period ended 30 September 2012				
Total comprehensive income for the period	=	209,407	26,250,009	26,459,416
Unitholders' transactions				
Distribution to unitholders				
- 2011 final (paid on 28 February 2012)	: -	-	(15,988,500)	(15,988,500)
- 2012 interim (paid on 24 August 2012)	·-	3 = 3	(15,371,400)	(15,371,400)
	l E	12.	(31,359,900)	(31,359,900)
At 30 September 2012	285,344,766	162,634,795	19,071,646	467,051,207

The Condensed Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the financial year ended 31 December 2012 and the accompanying explanatory notes attached.



TOWER REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CASH FLOWS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

The figures have not been audited.	Current Year To Date 30.09.2013 RM	Preceding Year To Date 30.09.2012 RM
CASH FLOW FROM OPERATING ACTIVITIES		
Income before tax	24,831,686	26,459,416
Adjustments for:		
Interest expense	4,001,133	3,984,246
Interest income	(59,045)	(44,154)
Change in fair value of derivatives	(812,242)	(209,407)
Operating profit before working capital changes	27,961,532	30,190,101
Changes in working capital:		
Trade and other receivables	(1,225,700)	(862,105)
Trade and other payables	1,034,759	(299,537)
Net cash generated from operating activities	27,770,591	29,028,459
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceed from compulsory acquisition of investment property	-8	238,000
Interest income	59,045	44,154
Net cash generated from investing activities	59,045	282,154
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest paid	(4,022,738)	(3,984,947)
Drawdown of borrowings	6,430,000	6,870,000
Distribution paid to unitholders	(31,219,650)	(31,359,900)
Net cash used in financing activities	(28,812,388)	(28,474,847)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(982,752)	835,766
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	1,648,322	385,084
CASH AND CASH EQUIVALENTS AT END OF PERIOD	665,570	1,220,850
Cash and cash equivalents at end of period comprise:	265 570	120.950
Cash and bank balances Deposits placed with licensed financial bank	365,570 600,000	420,850 1,100,000
Deposits placed with heefised financial bank		
	965,570	1,520,850
Deposits pledged as security	(300,000)	(300,000)
	665,570	1,220,850

The Condensed Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2012 and the accompanying explanatory notes attached.



TOWER REAL ESTATE INVESTMENT TRUST NOTES TO THE FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

A. Explanatory Notes pursuant to the Malaysian Financial Reporting Standard ("MFRS") 134

A1. Basis of Preparation

The quarterly financial report is unaudited and prepared in accordance with MFRS 134: Interim Financial Reporting, IAS 34: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. It does not include all the information required for full annual financial statements and should be read in conjunction with the audited financial statements of Tower Real Estate Investment Trust ("Tower REIT" or "Trust") for the financial year ended 31 December 2012.

Changes in Accounting Policies

The accounting policies and methods of computation used in the preparation of the quarterly financial statements are consistent with those adopted in the preparation of the audited financial statements of Tower REIT for the financial year ended 31 December 2012.

A2. Audit Report of Preceding Financial Year

The Auditors' Report of the preceding financial year ended 31 December 2012 was not subject to any qualification.

A3. Seasonality or Cyclicality of Operations

The business operations of the Trust were not affected by any seasonal or cyclical factors for the quarter under review.

A4. Unusual Items

There were no unusual items to be disclosed for the quarter under review.

A5. Changes in Estimates of Amounts Reported in Prior Interim Periods of the Current Financial Year or in Prior Financial Years

There were no changes in estimates of amounts reported in prior interim periods of the current financial year or prior financial years that have had a material impact in the current financial period.

A6. Debt and Equity Securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current quarter and the financial year to-date.

A7. Income Distribution Paid During the Financial Period

The Trust had, on 28 February 2013, paid a final income distribution of 6.04 sen per unit, amounting to RM16,942,200 for the financial year ended 31 December 2012.

The Trust had, on 27 August 2013, paid an interim income distribution of 5.09 sen per unit, amounting to RM14,277,450 for the financial period ended 30 June 2013.



TOWER REAL ESTATE INVESTMENT TRUST NOTES TO THE FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

A8. Segmental Reporting

No operating segment information has been prepared as the Trust has only one reportable segment.

A9. Valuation of Investment Properties

The valuation of the existing properties, namely Menara HLA, HP Towers and Menara ING, had been brought forward without any amendment from the previous audited financial statements.

A10. Material Events Subsequent to the End of the Quarterly Period

There were no material events subsequent to the end of the quarterly period.

A11. Changes in the Composition of the Trust

There was no change in the composition of the Trust during the current quarter, and the fund size stands at 280,500,000 units.

A12. Contingent Liabilities and Contingent Assets

There were no contingent liabilities or contingent assets to be disclosed.

Additional Information pursuant to Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of Performance

For the current quarter ended 30 September 2013, the Trust recorded a gross revenue of RM13.34 million, a decrease of 5% as compared to the preceding year's corresponding quarter. The income after tax for the current quarter was RM8.43 million, a decrease of 12% as compared to the preceding year's corresponding quarter mainly due to lower occupancy at Menara HLA.

The Trust recorded a gross revenue of RM40.47 million for the current period to date, a marginal decrease from RM40.55 million in preceding year corresponding period. Income after tax of RM24.83 million represented a decrease of 6% as compared to the preceding year's corresponding period, mainly due to higher charges on repair and maintenance and lower occupancy at Menara HLA as mentioned above.

B2. Changes in State of Affairs

There were no material changes in the state of affairs of the Trust for the quarter under review.

B3. Changes in Portfolio Composition

As at 30 September 2013, Tower REIT's composition of investment portfolio was as follows:

	At Valuation RM'000	Total Real Estate Portfolio %
Real Estate		
Menara HLA	325,000	51%
HP Towers	216,000	33%
Menara ING	101,500	16%
	642,500	100%

There were no material changes in the portfolio composition and asset allocation of the Trust for the quarter under review.



TOWER REAL ESTATE INVESTMENT TRUST

NOTES TO THE FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

B4. Changes in Net Asset Value

	30.09.20 <mark>1</mark> 3 RM	30.06.2013 RM
Net asset value ("NAV")	505,591,090	511,434,701
NAV per unit - before proposed income distribution	1.8025	1.8233

The NAV per unit as at 30 September 2013 was lower compared to the immediate preceding quarter as a result of the interim income distribution paid on 27 August 2013.

B5. Changes in Unit Price

On 30 September 2013, Tower REIT's unit price closed at RM1.54 per unit, a decrease of 4% as compared to the closing unit price of RM1.60 per unit as at 30 June 2013.

B6. Utilisation of Proceeds Raised from any Issuance of New Units

There was no issuance of new units during the quarter under review.

B7. Circumstances Affecting Interest of the Unitholders

There were no unusual circumstances which had materially affected the interest of the unitholders for the current quarter.

B8. Review of Office Property Market

Both office occupancy and rental rates are expected to come under pressure due to the incoming supply and limited demand growth. Newer buildings with better specifications and green building certifications will continue to exert downward pressure on existing and older buildings.

B9. Prospects

The office space oversupply situation is expected to continue in the foreseeable future. This would result in keener competition among building owners to secure occupancies for their properties with downward pressure on rental rates.

Prospects for the Trust will be challenging in the foreseeable future due to the oversupply situation and the potential future reduction in occupancy for the portfolio assets in the event the Manager is unable to restore major vacancies due to tenant turnover. The Manager will continue to take active steps to manage the portfolio assets to maximize return to unitholders.

B10. Material Litigation

There was no material litigation as at the date of this report.

B11. Major Maintenance Cost and Capital Expenditure

There were no major maintenance costs and capital expenditure incurred during the quarter under review.

B12. Soft Commission

During the quarter ended 30 September 2013, the Manager did not receive any soft commission (i.e. goods and services) from its brokers or dealers by virtue of transaction conducted by the Trust.

B13. Revenue Recognition

i) Rental/Car Park Income

Rental from investment property is recognised in the profit or loss on a straight-line basis over the term of the lease unless collection is in doubt, in which case, it is recognised on a receipt basis.

Rental/car park income is recognised on an accrual basis except where default in payment of rent has occurred and rent dues remain outstanding for over six months, in which case, recognition of rental/car park income is suspended. Subsequent to suspension, income is recognised on the receipt basis until all arrears have been paid.

ii) Interest Income

Interest income is recognised in the profit or loss as it accrues, using the effective interest method.

B14. Manager's Fee

Pursuant to the Deed constituting Tower REIT, the Manager's fee consists of a base fee (excluding any goods and services tax payable) of up to 0.75% per annum of the gross asset value and a performance fee (excluding any goods and services tax payable) of up to 4% per annum of the net property income, but before deduction of property management fee. The total base fee and performance fee for the period ended 30 September 2013 of RM1,084,721 and RM1,009,042 are 0.17% and 3.33% of the gross asset value and net property income respectively.

B15. Trustee's Fee

Pursuant to the Deed constituting Tower REIT, the Trustee is entitled to receive a fee of 0.03% per annum of the NAV of Tower REIT with a cap of RM200,000. The total Trustee's fee for the period ended 30 September 2013 is RM113,597.

B16. Tax Expense

	Current Year to Date 30.09.2013 RM'000	Preceding Year to Date 30.09.2012 RM'000
Current tax expense		
Reconciliation of effective tax expense		
Income before tax	24,832	26,459
Income tax using Malaysian tax rate of 25% (2012: 25%)	6,208	6,615
Non-deductible expenses	255	162
Effect of fair value adjustment on derivatives	(203)	(52)
Effect of income exempted from tax	(6,260)	(6,725)
Tax expense	_	

B17. Income Distribution

No income distribution has been declared for the quarter under review.

B18. Units held by Related Parties

As at 30 September 2013, the Manager did not hold any unit in Tower REIT. The related parties of the Manager held units in Tower REIT as follows:

	Number of Units '000	Market Value RM'000
Direct/Indirect unitholdings in Tower REIT of the related parties of the Manager:		
HLP Equities Sdn Bhd	60,769	93,584
Hong Leong Assurance Berhad	57,771	88,967
Asia Fountain Investment Company Limited	14,000	21,560
Hong Leong Bank Berhad	13,809	21,266
Hong Leong Investment Bank Berhad	5,981	9,211
Tang Hong Cheong	160 *	246
Lim Chew Yan	20	31
Poh Yang Hong	3,741 *	5,761

^{*} Indirect unitholdings

The market value is determined by multiplying the number of units with the market price of RM1.54 per unit as at 30 September 2013.

B19. Derivative Financial Instrument

The Trust had entered into interest rate swaps ("IRS") with a licensed financial institution to swap its floating rate into fixed rate as a pre-emptive move to mitigate the Trust's interest rate exposure. As at 30 September 2013, the Trust had entered into IRS with total notional contracts of RM100 million, fixed for contractual periods expiring in year 2016, at the rates ranging from 3.95% to 4.09% against 3-month Kuala Lumpur Interbank Offered Rate (KLIBOR).

Hedged accounting is not applied and the changes in fair value of IRS are recognised in the profit or loss. For the current quarter ended 30 September 2013, the Trust had recognised a gain of RM145,180, arising from the changes in fair value of the IRS as derived below:

	Fair Value as at	Fair Value as at	
	30.09.2013 RM'000	30.06.2013 RM'000	Gain RM'000
Interest rate swaps	(1,600)	(1,745)	145

The fair value of the IRS is derived from the yield curves obtained from broker quotes in the market. The valuations are tested for reasonableness by discounting estimated future cash flows of the swap based on the terms and maturity of each contract using discount factors obtained from the prevailing interest rate swap yield curves in the market on the valuation date.

TOWER REAL ESTATE INVESTMENT TRUST NOTES TO THE FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2013

B19. Derivative Financial Instrument (Continued)

There were no changes in the credit risk, market risk and liquidity risk associated with the above derivatives since the last financial year ended 31 December 2012.

	Contract/	Fair Value
	Notional Value	Assets/(Liabilities)
	as at	as at
	30.09.2013	30.09.2013
	RM'000	RM'000
Interest rate swaps		
- Between 2 to 3 years	100,000	(1,600)
	100,000	(1,600)

B20. Statement by the Directors of the Manager

In the opinion of the Directors of the Manager, the quarterly financial report gives a true and fair view of the financial position of Tower REIT as at 30 September 2013 and of its financial performance and cash flows for the period ended 30 September 2013.

By Order of the Board GLM REIT Management Sdn Bhd (as the Manager of Tower Real Estate Investment Trust)

LIM YEW YOKE CHIN MIN YANN Secretaries

Kuala Lumpur 18 November 2013